

Mario Venancio of Gloria Nilson & Co. Real Estate Achieves Real Trends/WSJ Top Honors

Posted by John Forberger Wed, 03 Jul 2013



Mario Venancio, of **Gloria Nilson & Co. Real Estate**, was named one of America's top real estate sales professionals and is now a member of the "**REAL Trends/The Wall Street Journal Top Thousand**," a national award ranking measured by **REAL Trends** and featured in a special advertising section of **The Wall Street Journal**. The "Top Thousand" honors the top 1,000 residential agents and agent teams in the following

four categories:

Individual agent - Sales volume

Individual agent - Transaction sides (in each real estate transaction, there are two sides that can be represented by a real estate agent: a buyer's and a seller's.)

Agent team - Sales volume

Agent team - Transaction sides

According to the **REAL Trends/The Wall Street Journal Top Thousand**, Mario Venancio had a sales volume of \$75,328,744.00, ranking him 116th in the nation. Also, ranking him 2nd in the state of New Jersey.

Information on the winners can also be found online at www.thethousandrealestateprofessionals.com. **The Wall Street Journal** will publish a special advertising section covering the Top Thousand on June 28th, 2013.

"These leading real estate sales professionals averaged over 140 closed transactions and over \$50 million in closed sales volume. Given the national averages are less than 10 closed transactions and less than \$1.2 million in closed volume these results speak to the extraordinary success of The Thousand. Being ranked in the **REAL Trends/The Wall Street Journal Top Thousand**, in short, is an incredible accomplishment" said Steve Murray, publisher of **REAL Trends/The Wall Street Journal Top Thousand**. "These results are a testament to their skills and determination."

"Mario Venancio ranks in an elite group of individual agents and teams from markets across the country. This is quite an achievement; Venancio should be quite proud of his sales successes," said Marti Gallardo, Vice President of Vertical Markets, advertising sales, for **The Wall Street Journal**.

About Gloria Nilson & Co. Real Estate

Gloria Nilson & Co. Real Estate owned by Dick Schlott, has serviced the most discerning buyers and sellers of residential real estate in New Jersey for more than 35 years with 18 offices and more than 750 sales associates throughout the state. Our expanded family of services, including residential, commercial real estate, mortgage, title and national relocation, provides clients with valuable, customizable full-service support when buying and selling. The companies unwavering commitment that exemplifies our core mission of dedication to providing superior customer service and real estate excellence. For more information or to contact an office near you, please visit <http://www.glorianilson.com>.

About REAL Trends/The Wall Street Journal Top Thousand

REAL Trends/The Wall Street Journal Top Thousand awards program was developed jointly by **The Wall Street Journal** advertising sales department and **REAL Trends**, a leading source of analysis and information for the residential real estate brokerage industry. **REAL Trends/The Wall Street Journal Top Thousand** honors America's finest real estate agents and their companies and is compiled and analyzed by **REAL Trends**.

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