



**BERKSHIRE  
HATHAWAY**  
HomeServices

**Fox & Roach, REALTORS®**  
**NEWS & PHOTO RELEASE:**  
April, 2020

## News Release

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**BERKSHIRE HATHAWAY HOMESERVICES FOX & ROACH, REALTORS®  
MARIO S. VENANCIO RECEIVES AWARD & RECOGNITIONS**

**RUMSON, NJ**—Berkshire Hathaway HomeServices (BHHS) Fox & Roach, REALTORS® recently honored Mario S. Venancio., Rumson Sales Associate, with a Chairman’s Circle Diamond Award for his excellent sales performance for 2019, placing him in the top 1 percent of all BHHS agents nationwide. "Dedication, integrity, hard work, patience and putting the clients' needs first will lead to success," remarks Venancio.

Venancio has once again been recognized for his outstanding sales performance, earning the 2019 NJ Realtors® Circle of Excellence Sales Award® Platinum, for transactions totaling \$138,128,700 the previous year. This is the 25<sup>th</sup> time in his 26-year career Venancio has been honored for achievements in sales by NJ Realtors. "One of the most pivotal parts of facilitating a successful real estate transaction is having a complete understanding of the regional market and what your clients are expecting," noted Venancio. "As a lifelong resident of Monmouth County, I know what’s available for my buyers and sellers, what they’re looking for and how to surpass those expectations. My professional success is rooted in providing the best service possible to my clients, for whom I am forever grateful." Venancio has a long history of earning NJ Realtors Circle of Excellence Sales Awards, including: 1994, 1998, 2000 Bronze; 1995-1997 and 1999 Silver; 2001-2002 Gold; 2003-2019 Platinum.

Additionally, Venancio has once again been named one of the top real estate professionals in America by Real Trends, as advertised in The Wall Street Journal. For the past 7 years Venancio has made "The Thousand Top Real Estate Professionals," the prestigious national ranking sponsored annually by Real Trends of the top half of 1 percent of the more than 1.3 million Realtors® nationwide. He has been the #1 Realtor in Monmouth County for 9 years (2011-2019), and this year was named the best of all agents in all of New Jersey for the fourth time in sales volume. Venancio earned a degree in marketing and sales management from the University of Delaware. He lives in Fair Haven, N.J., with his wife and three children.

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BHHS FOX & ROACH'S MARIO VENANCIO...

ADD ONE...

Berkshire Hathaway HomeServices Fox & Roach, REALTORS® is part of HomeServices of America, the nation's largest provider of total home services and largest residential brokerage company in the U.S. in sales volume, according to 2020 REAL Trends 500 report. The company's market dominance is three times the market share of its nearest competitor. In 2019 the brokerage completed more than 31,457 transactions. With over 5,000 sales associates in more than 75 sales offices across the Tri-State area, the company was recently acknowledged as #1 throughout the entire Berkshire Hathaway HomeServices Network. Through its affiliate, the Trident Group, the company provides one-stop shopping and facilitated services to its clients including mortgage financing, and title, property and casualty insurance. The company-sponsored charitable foundation, Fox & Roach/Trident Charities, is committed to addressing the needs of children and families in stressful life circumstances and has contributed over \$7.2 million to more than 250 local organizations since its inception in 1995. Visit our Website at [www.foxroach.com](http://www.foxroach.com).

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