Gloria Nilson Agent Mario Venancio Surpassed More Than \$75M in Sales in 2012 and Ranked Number One in Monmouth County

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Realtor Mario Venancio knows Monmouth County real estate. As the top producing agent in all of Monmouth County and Gloria Nilson, REALTORS®, Real Living's offices in 2012, this award-winning industry veteran celebrates another extraordinary year, exceeding more than \$75 million in sales with 76 transactions closed.

His production is double that of all other agents in the Monmouth County area, according to the Monmouth County Multiple Listing Service.

As the housing market continues to recover, the best predictor of the future is past performance. With more than 21 years of experience marketing and selling homes, this Rumson-based sales associate has been a leading producer for Gloria Nilson REALTORS® since joining in 2000, consistently contributing to the year-over-year growth for the company. Since 2000, Venancio has marketed and sold more than 491 homes and recorded more than \$375 million in sales, putting him in a perfect position for continued success in 2013.

"I understand buying or selling a home is one of the largest investment decisions most people make in their lifetime," explained Venancio. "During my 21-year tenure in the industry, I've been dedicated to helping make all facets of the buying and selling process easy and successful for my clients. The most important goal for me is giving my clients a sense of confidence and security throughout the entire process."

A noted industry professional, Venancio has been recognized as the number one sales agent for Gloria Nilson REALTORS® and one of the leading sales agents in Monmouth County for seventeen years. Additionally, Venancio is recognized by achieving top level status by consistently earning the NJAR® Circle of Excellence Sales Award®, 1994, 1998, 2000-Bronze, 1995, 1996, 1997, 1999-Sliver, 2001-2002-Gold, 2003-2012-Platinum.

On a national scale, Mario placed in the Top 10 for GMAC Real Estate in 2009, top 1% for Real Living in 2010, and ranked second within Real Living in 2011.

"Mario's past performance proves that he is an extraordinary individual and he knows what buyers and sellers want and need, and we congratulate him on his outstanding success," said Pat Bell, president of Gloria Nilson REALTORS®.

A graduate of the University of Delaware, Venancio resides in Fair Haven with his wife and three children.

ABOUT GLORIA NILSON REALTORS®

Gloria Nilson REALTORS®, Real Living, owned by Dick Schlott, has serviced the most discerning buyers and sellers of residential real estate in New Jersey for more than 30 years with 18 offices and more than 700 sales associates throughout the state. Also operating as RLS REALTORS®, Real Living®, a Real Living franchise owned by Brookfield RPS, one of the largest relocation companies in the world, Gloria Nilson REALTORS® and its affiliates have long served as one of the Garden State's preeminent real estate firms. Our experienced sales professionals are experts in their markets, and are committed to uncompromising customer service. For more information or to contact an office near you, please visit glorianilson.com or www.rlsrealtors.com